



Manufacturing Specialist – Make it Net Zero

Full Time | Competitive Package, plus benefits.

Based from Somerset Energy Innovation Centre with the ability to work from home – covering the South West region.

SWMAS has been supporting ambitious manufacturing businesses across the South West since our formation in 2002. We provide a range of services to help companies overcome challenges, be more productive and achieve sustainable growth. We are now focussing on supporting the key challenge of achieving net zero emissions by 2030 and have therefore developed a 5 year+ programme for South West manufacturing businesses, to make a positive start towards achieving this ambitious but vital target.

A highly experienced, motivated, and inspirational champion for manufacturing businesses, you will engage and work closely with business owners and leaders to help them develop and deliver their goal of becoming net zero. This hands-on role will require you to provide tailored practical support to help them measure and reduce emissions, improve productivity and competitiveness, and focus on long-term sustainable change.

You will engage clients, promote the programme, and work closely with a range of internal and external partner services. The Manufacturing Specialist is responsible for account management and client facing delivery; ensuring individual targets are met in a timely, commercially viable and high-quality manner.

Your role will involve

- Acquiring and managing a portfolio of suitable and appropriate clients
- Delivering comprehensive diagnostics with clients, to understand the key issues to be addressed to achieve net zero
- Supporting clients to measure their carbon footprint and establish improvement plans
- Implementing and delivering improvement projects
- Working closely with stakeholders and other delivery partners to promote SWMAS and its services
- Promoting and representing SWMAS within the local manufacturing community, at various events and forums
- Delighting clients by helping them to move towards net zero and improving and growing their business
- Keeping detailed and accurate reports of client contact and impact
- Providing frequent updates and reports on progress against targets and generating case studies

To be successful in this role you will

- Confident, outgoing personality, able to engage with people at all levels in a business
- Experienced in working in a manufacturing / engineering environment
- Competent in resource efficiency, sustainable business management and carbon literacy
- Driven to exceed client expectations, a great team worker and ability to achieve results
- Willing to work on client sites across the South West region
- Preferably a degree-level, or equivalent education, and environmental management qualifications

If this is you, please email your CV and covering letter to Paul Gilbert – paul.gilbert@swmas.co.uk

SWMAS Ltd welcomes applications from all sections of the community. If you would like to receive this job vacancy in another format, please contact us. SWMAS Ltd is an equal opportunities employer, and we are happy to consider applications for part-time, job-share, or flexible working arrangements.