

HIGH VALUE MANUFACTURING INVESTMENT PROGRAMME IN CORNWALL

Specialist support & grant funding available for manufacturers.
360 Cornwall manufacturing businesses engaged with support programmes delivered by SWMAS in the last 5 years.

"This scheme has been nothing but perfect. The SWMAS Manufacturing Specialist was on the ball and very quick to respond offering all the help we could imagine. The grant offer was massively helpful for a small company - we invested in new equipment to help grow the business, develop and launch a new product. Out of all the help out there, this has been the most worthwhile one."

- **Jake Sacree, Manager, Gecko Head Gear, Bude**



GECKO
HEAD GEAR

"With our intentions to significantly improve our production facilities we knew we had to develop our team structure and processes too, so sought help from SWMAS. The result is a massive cultural shift. The team is much more involved in making the decisions. Identifying efficiencies and cost savings is now integrated into everyone's job role, and we believe we have identified over £55k in savings. Working with SWMAS has delivered some real tangible results for us. The Manufacturing Specialist broke our objectives down into manageable projects and the outcomes are fabulous."

- **Clare Pengelly, Production Manager, Buttermilk, Bodmin**



Buttermilk
ARTISAN CONFECTIONERY
ESTD Padstow 1964

"SWMAS support has been first class. They take the time to understand you and the business, ask some challenging questions and are there to help find the solutions. The grant was an unbelievable bonus, helping us develop a new product and during the first stages of our launch. We feel SWMAS is there for the long term and no doubt they will be a great help as this business grows and grows."

- **Angie and George Malde, Cornish Rock Gin, Rock**



CORNISH
ROCK GIN

"The support provided by SWMAS has been first class. The manufacturing specialist has a deep understanding of our growth plan and challenges ahead. The grant received was simple to access and very welcome - it helped productivity in packaging and dispatch. However, the real value has come from the hands-on support provided by the specialist. By developing our team's skills and knowledge through a range of simple but effective tools, we have really moved on in terms of operational performance. The support has been at a pace to suit our needs and timescales and the practical tips and examples have been very useful. The specialist's local knowledge has enabled us to network with other companies and benefit from a wide range of support of which we were previously unaware. SWMAS has helped form the foundations on which we can now grow and hopefully expand into other countries. We have already recommended their services to several other companies who could benefit."

- **Ross Crouch, Production Director, Gripsure, Bugle**



"Starting a new business venture can be daunting and seem a huge step – the support from SWMAS has been exceptional, the specialist has been superb from the first contact and through all the stages of support. Their manufacturing expertise has really made a difference. It has been really valuable to have the support from someone who understands our issues and helps identify priorities and solutions. The support has been really hands on, such simple methods but very visual tools which really help. The support will ensure my business succeeds from day one and continues to grow from there!"

- **David Booles, Owner, Kig and Kues, St Ives**

**KIG &
KEUS**

CORNISH PRODUCE
ST IVES | CORWALL



Paul Gilbert
**SWMAS Manufacturing
Specialist for Cornwall**

Plug in to the **High Value Manufacturing Investment Programme (HVMIP)** and benefit from:

- Grants for consultancy and capital investment
- Funded opportunities to develop business strategy and to introduce new processes
- Support for new product and technology development
- Insight of a dedicated and experienced manufacturing specialist team
- The extensive SWMAS network of connections, events, and other business support

>> Contact SWMAS today

April 2019